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SPECIFIC

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RELEVANT

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TIMED

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WORKSHEET



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We all have idea on what we want but how do you get yourself there. I'm going to ask you 4 questions to get you thinking , about we are only going to focus on the last on daily goals.

Each day you need to wake up with a plan to get your daily goal done. Don't allow anything to distract you from your mission.

You have to work backward to get to the big goal.

Let say you want to make \$100,000 a year; you need to make \$8,333 an month \$2,083 a week, \$298 a Day.

What can you do the make \$298 a day, how many people to you want to touch.

This can be;

- 1 person at \$298 reach 10 to sell them your product
- 10 people at \$29 reach 50 to sell them your product.
- 20 people at \$15 reach 100 to sell them your product.

So there are rules to sells and marketing. Everything is based on numbers? You can convert 10% of the people that you reach in to a sale. So more people that you can reach the more people money you can make.

Now these people need to be your targeted follower, you need to know the people that your target, and have a solution to their problem.

What are your big goal(s) for the year?

① _____

② _____

③ _____

What are you're the monthly goal(s)?

These are goals that will get you to your yearly goal.

① _____

② _____

③ _____

What are your weekly goals?

① _____

② _____

③ _____

What are your daily goals?

① _____

② _____

③ _____

Who is your target follower?

Give an example?

What problem are you going to fix for them?

